



Role: Sales Intern

Time Dedication: Part-time

Location: Remote

Pay: Unpaid

Start Date: As soon as possible

Strive Tech makes smart clothing that records muscle, heart and motion data from athletes, soldiers, industrial workers, and patients. This information is used to develop training programs for each individual while also helping to prevent and recover from injury. Current users/customers include NCAA (football, basketball), NBA, NFL, US Military, and Physical Therapy clinics.

Strive Tech is looking for a junior salesperson/intern to help support our growing business.

Responsibilities and Duties:

- Source new sales opportunities through inbound lead follow-up and outbound cold calls and emails
- Understand customer needs and requirements
- Route qualified opportunities to the appropriate sales executives for further development and closure
- Research accounts, identify key players and generate interest
- Maintain and expand database of prospects
- Assist in educational campaigns (online demos, webinars, seminars)
- Manage CRM software
- Produce itineraries for sales executives

Requirements:

- Minimal to no experience necessary
- Strong passion for athletics
- Strong phone presence and experience with cold calls/emails
- Strong listening and presentation skills

Please send your cover letter/resume to info@wearstrive.com